

**CBN CALL FOR PROPOSALS: COVID-19  
ECONOMIC RECOVERY THROUGH  
INFRASTRUCTURE DEVELOPMENT**

Presentation by:  
**Ibrah Wahabou, AUDA-NEPAD**



**6<sup>TH</sup> PIDA WEEK**

VIRTUAL EVENT

18 - 21 JANUARY 2020

"New decade, new realities, new priorities  
positioning PIDA and infrastructure development  
in Africa continued growth and economic  
recovery"

website: [www.au-pida.org/pw2020](http://www.au-pida.org/pw2020)

# CBN: Mission, Vision, Objectives

## CBN Vision

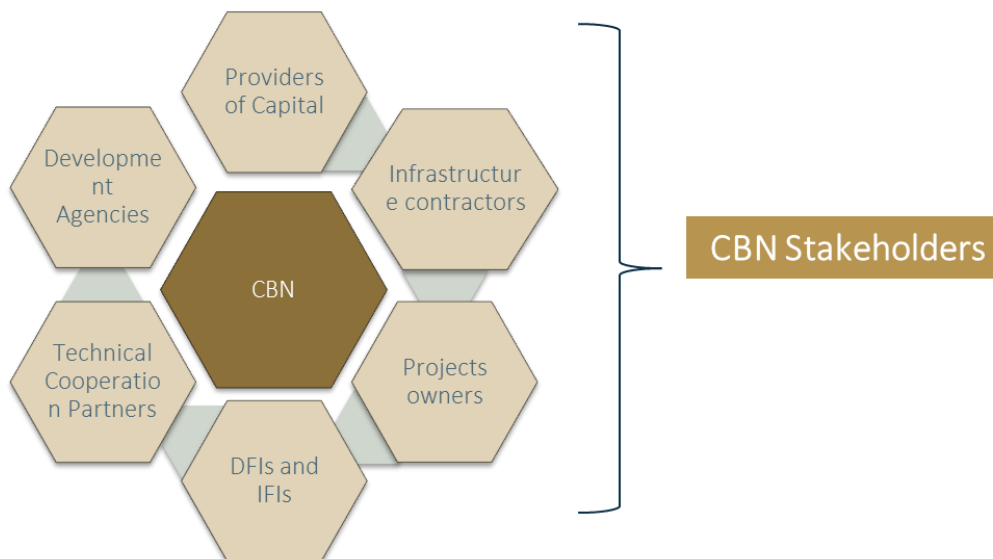
To bridge the infrastructure financing gap in Africa enhancing the livelihood of Africans

## CBN Mission

The CBN is a public-private partnership platform to engage private sector expertise and financing for infrastructure development

## CBN Objectives

1. Improve Infrastructure Policy and Regulatory Environment to Facilitate Finance
2. Market sound and champion bankable and investable infrastructure projects to increase funding and improve infrastructure access
3. Analyse data and formulate intelligence to provide advocacy for emerging infrastructure trends, opportunities and challenges



## CBN CALL FOR PROPOSALS

### What is the purpose of this call?

- The global pandemic has wrought many short- and long-term socio-economic pressures
- Infrastructure service delivery mitigates through attracting creating jobs, driving household income and attracting investment
- AUDA-NEPAD attempts to stimulate some local economic recovery by providing Technical Advisory services to a selected infrastructure project

## CBN CALL FOR PROPOSALS

Which sectors and projects types are eligible to apply?

The call targets small-scale infrastructure projects and community driven approaches that seek to enhance infrastructure service delivery

### Target Sectors

- Renewable energy
- Health infrastructure
- Water/sanitation
- ICT

# CBN CALL FOR PROPOSALS

## What assessment criteria will be applied?

### STAGE 1

#### The project

- Must be in one of the eligible sectors (and within the relevant cost limits)
- Clear socio-economic value proposition
- Technical description and business case

#### The project owner/implementor

- Only **one** project owner/implementation agency with contact details
- Must be an NGO or SME seeking project financial close

Successful projects proceed to second screening



### STAGE 2

#### Socio-economic Benefits (30%)

- Clear socio-economic value proposition
- Contribution to COVID-19 economic recovery

#### Technical Features (70%)

- Indication of long-term (financial) sustainability
- Demonstration of other interested/involved partners
- Some (financial/non-financial) resources have already been provided

### Bonus Points

- A detailed business plan and/or the project is at an advanced stage
- Applicant organisation is woman-led

# CBN CALL FOR PROPOSALS

## What is the Scope of Support Services?

**BUSINESS  
DEVELOPMENT  
SUPPORT**

**FINANCING  
SUPPORT**

**CAPACITY  
BUILDING  
SUPPORT**

The winning project does **NOT** get funding directly through this call



# CBN CALL FOR PROPOSALS

## What is the Scope of Support Services?

### BUSINESS DEVELOPMENT SUPPORT

Technical and process  
advisory to access project  
finance

Technical review of  
business case and project  
concept

### FINANCING SUPPORT

### CAPACITY BUILDING SUPPORT

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Technical and process advisory  
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Technical review of business  
case and project concept

### FINANCING SUPPORT

Review of financial model and  
advisory on sector-specific  
revenue stream and demand  
estimates

Early-stage market sounding  
with suitable investors/CBN

Market packaging of project  
and fund mobilisation

### CAPACITY BUILDING SUPPORT

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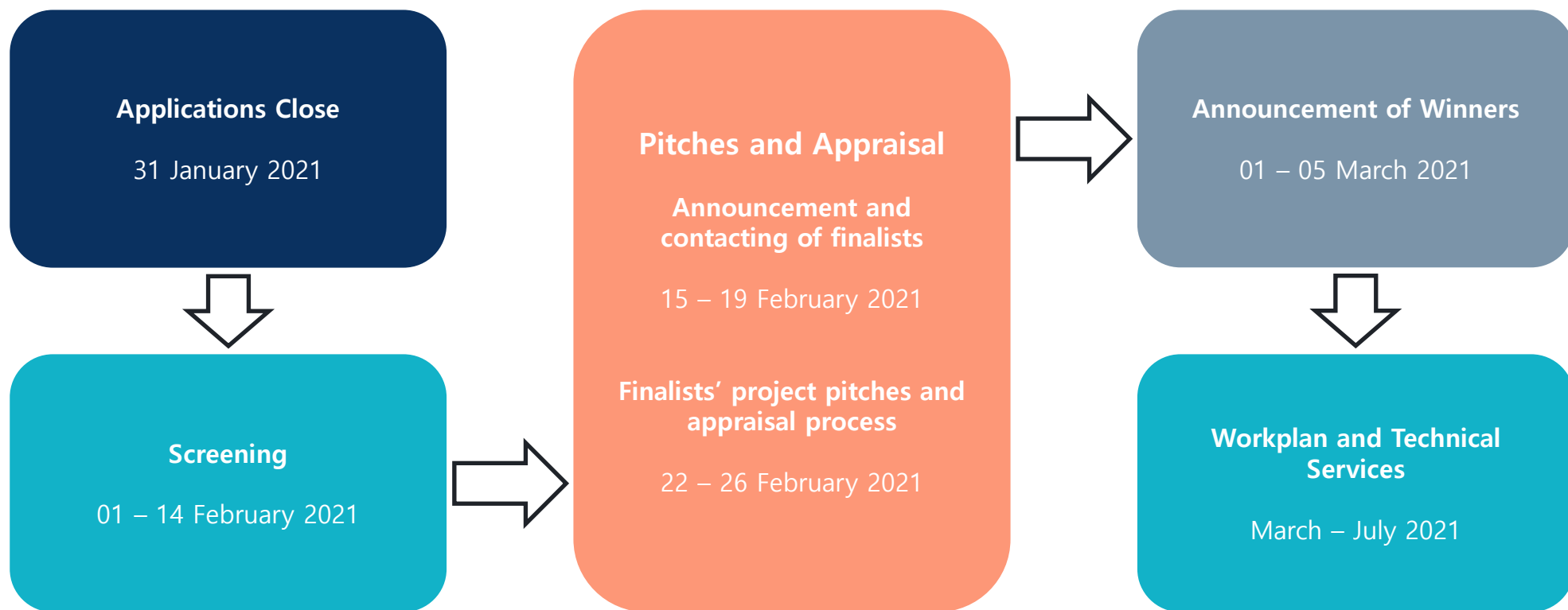
### CAPACITY BUILDING SUPPORT

Market knowledge and intelligence to link product to investors

Quantitative estimation of employment potential and advisory on how to realise domestic labour potential and skills development

The winning project does **NOT** get funding directly through this call

## CBN CALL FOR PROPOSALS Timeline



Applications must be received by 23:59 UTC+2 on Sunday, 31 January 2021

# CBN CALL FOR PROPOSALS

## Questions and Answers

Thank you for your attention.  
**Do you have any questions/comments for us?**

Applications must be received by 23:59 UTC+2 on Sunday, 31 January 2021